

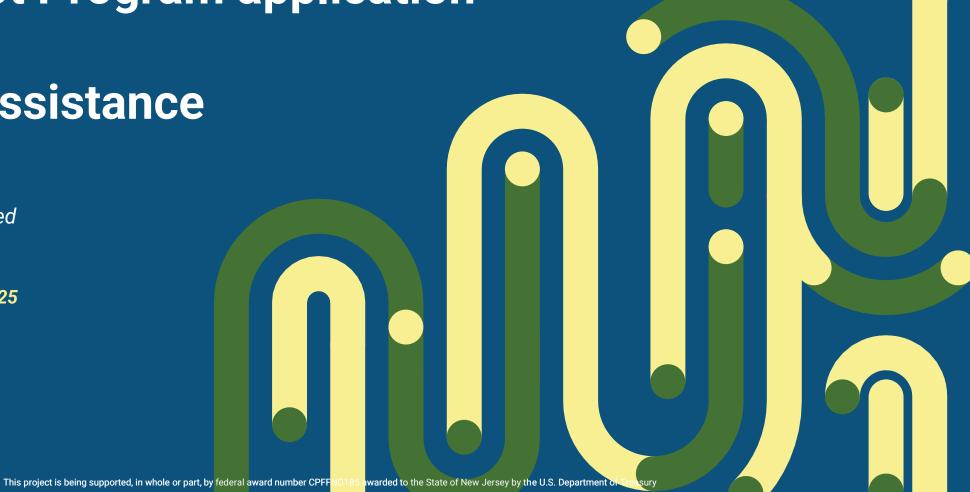
NJBIDE Pilot Program application

Technical assistance webinar #2

This session will be recorded

January 15, 2025

Slides updated January 16, 2025



Introductions



Elena Thaxton

BPU

CPF Lead



Valarry Bullard

BPU

Director of OBC



Robert Dudas

BPU

Deputy Director of OBC



Robert DiLetto

BPU

Data Analyst Trainee



Jon Wilkins

Quadra Partners

Broadband

Deployment Expert



Agenda

NJBIDE recap and webinar overview

Changes to application submission process

Award processes

Compliance

Reporting

Disbursements/reimbursements



NJBIDE Pilot Program fast facts

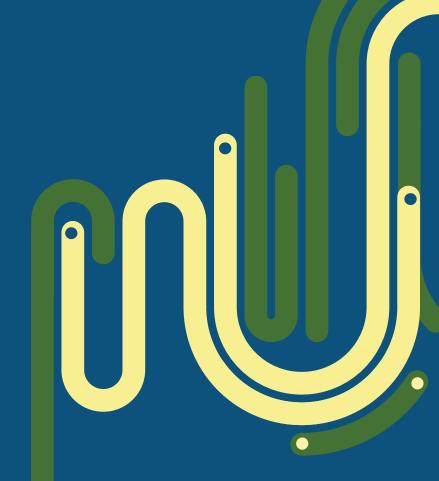
New Jersey Broadband Infrastructure Deployment Equity (NJBIDE)

- Applications close February 7, 2025, at 5:00PM
- Projects need to be substantively complete no later than December 31, 2026
- NJBIDE Pilot Program is prioritizing investment in six counties with lower access to reliable and affordable high-speed broadband service (Atlantic, Burlington, Cumberland, Essex, Salem, and Warren) and other communities experiencing social vulnerability

\$52.7M In funding

Available resources for NJBIDE applicants





How to apply to NJBIDE

Fill out the Application Intake Form

- Fill out all other required documents (Listed on the NJBIDE Resources for Applicants page)
- Submit all required documents to the BPU e-Filing System (Infoshare) referencing Docket No. TO23100776

A BPU e-Filing System Walkthrough has been posted on the Resources for Applicants page





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Required documents submission

Applicants should submit all NJBIDE application materials through BPU's e-Filing system ("BPU External Access" or "Infoshare") instead of the SAGE/IGX portal. Applicants have already been asked to submit their shapefiles via the e-Filing system, so this change simply involves uploading the entirety of their application package instead of just the shapefiles.

Please refer to the following resources that can be found on the <u>NJBIDE Applicant</u> Resources webpage:

- Required documents checklist
- BPU e-Filing System Walkthrough

When submitting your files, please make sure to reference the docket number TO23100776 and to mark your documents as confidential. Detailed guidance on how to do this is provided in the Walkthrough.

Webinar Agenda



The remaining time of this webinar will be devoted to the following topics:

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The NJBIDE application timeline

Feb. 7, 2025, Nov. 18, 2024 5:00 PM ET Mar. 7, 2025 Mar. 10, 2025 Apr. 14, 2025 Apr. 30, 2025 NJBIDE grant Project **Evaluation Public Public OBC** finalizes application period ends, application funding comment comment period opens period closes, period closes intent to period opens awards evaluation award period begins published

The Office of Broadband Connectivity will publish its intent to award approved projects at least thirty days before awards are finalized



During this period, individuals and entities (including, but not limited to, broadband service providers, elected officials, and constituents) may provide comments on any application and/or award decision, including challenges to OBC's award decisions during the public comment period



The instructions to submit a public comment will be posted to the OBC webpage as soon as it becomes available for publication



Comments raised during this period are subject to public disclosure

Deconfliction Process

As of January 13, 2025, OBC has revised its deconfliction process to clarify that **OBC will** handle deconfliction efforts internally and work directly with applicants on an individual basis to make necessary project modifications

This approach eliminates the need for competitors to engage in discussions that could potentially implicate antitrust concerns

OBC will conduct its scoring and selection process, as described in Section 8.1 of the Application Instructions, and then identify if there are overlaps among likely awardees

In the case of an overlap: the higher-scoring application will retain its project area intact, while OBC will directly negotiate with the remaining likely awardee(s) to revise their project areas to exclude any locations that have been awarded to higher-scoring applications

The deconfliction process will begin immediately following the scoring and evaluation phase and will continue until all necessary project modifications have been finalized

The OBC requires that each awarded grant applicant enter into a grant agreement



The grant agreement will confirm the grant award, including the amount of the grant award and match or contributions, the scope of the project, and the terms and conditions ordered by the OBC

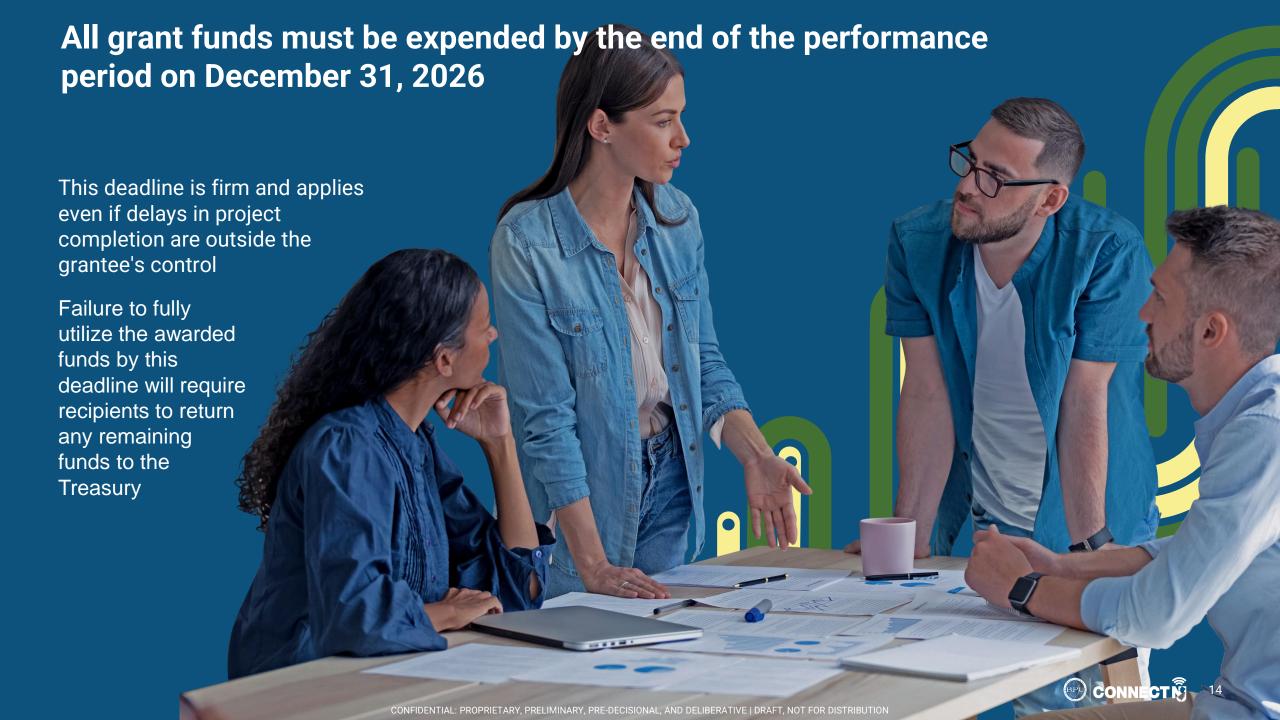


The grant award is not final until the applicant signs and returns the grant agreement and the agreement has been executed on behalf of the Board

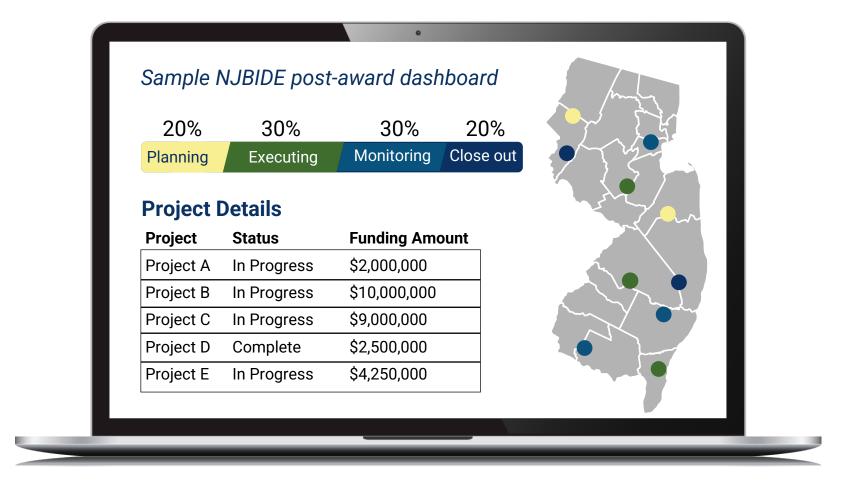


A grant recipient shall have 30 days from its notice of award to negotiate and sign a grant agreement

 If a grant agreement is not signed by a grant recipient within 30 days of the notice of award, the OBC shall reserve the right to rescind the award and proceed to award a grant agreement to the next highest-scored applicant with priority status, consistent with the terms of these Application Instructions, for the awarding of a grant



Following the awarding of funding, OBC will launch a project dashboard that will provide details on the status of awarded projects





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Key areas of compliance





Speed requirements



Pricing guidelines



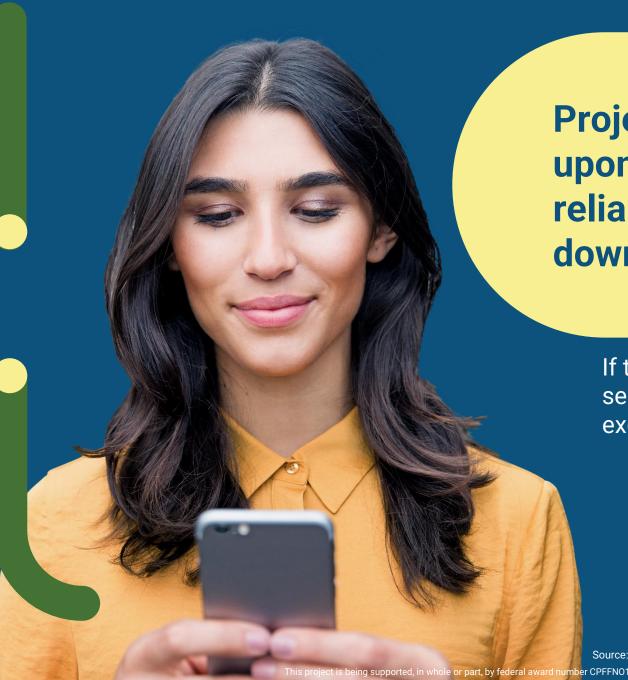
Low-cost service offerings



Reporting



Data caps



Projects must be designed to deliver, upon project completion, service that reliably meets or exceeds 100 Mbps download and upload speeds

If this is impractical for a project to be designed to deliver services at such speed due to geography, topography, or excessive cost, the project must be designed so that:

- It reliably meets or exceeds 100 Mbps download speeds and between 20 Mbps and 100 Mbps upload speeds
- It is be scalable to a minimum of 100 Mbps symmetrical for download and upload speed





Substantial completion is defined as the date for which the project can fulfill the primary operations that it was designed to perform, delivering services to end-users

At substantial completion, service operations and management systems infrastructure must be operational





When providing service, grant recipients must adhere to specific pricing guidelines based on their service history and project commitments

Providers with a history of serving 1,000+ consumers for 5+ consecutive years must maintain consistent pricing with other state offerings

Other providers must adhere to cost rates specified in their project application throughout the ten-year service agreement

Grantees can annually adjust the cost rate in line with the previous year's percentage increase in the Consumer Price Index





comparable to the ACP benefit

Applicants receive points for their application in the evaluation process if they offer eligible low-income households service of less than or equal to \$30 per month after federal subsidy programs

The duration of the low-cost offering must match the grant agreement period

Source: NJBIDE Application Instructions

Grant recipients must:

 Provide annual evidence of delivering advertised or faster speeds, as agreed in the grant agreement

 Disclose any changes to data caps for the duration of the grant agreement



Summary of compliance requirements

To recap, recipients must



Deliver service that reliably meets or exceeds symmetrical 100 Mbps download and upload speeds



Ensure that a low-cost service offering is available



Ensure that projects are substantially complete by December 31, 2026



Provide annual evidence of delivering advertised speeds



Adhere to specific pricing guidelines based on their service history and project commitments



Disclose changes to data caps



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Key Requirements





Adherence to federal, State, and local laws



Compliance with State laws for governing bodies or local units



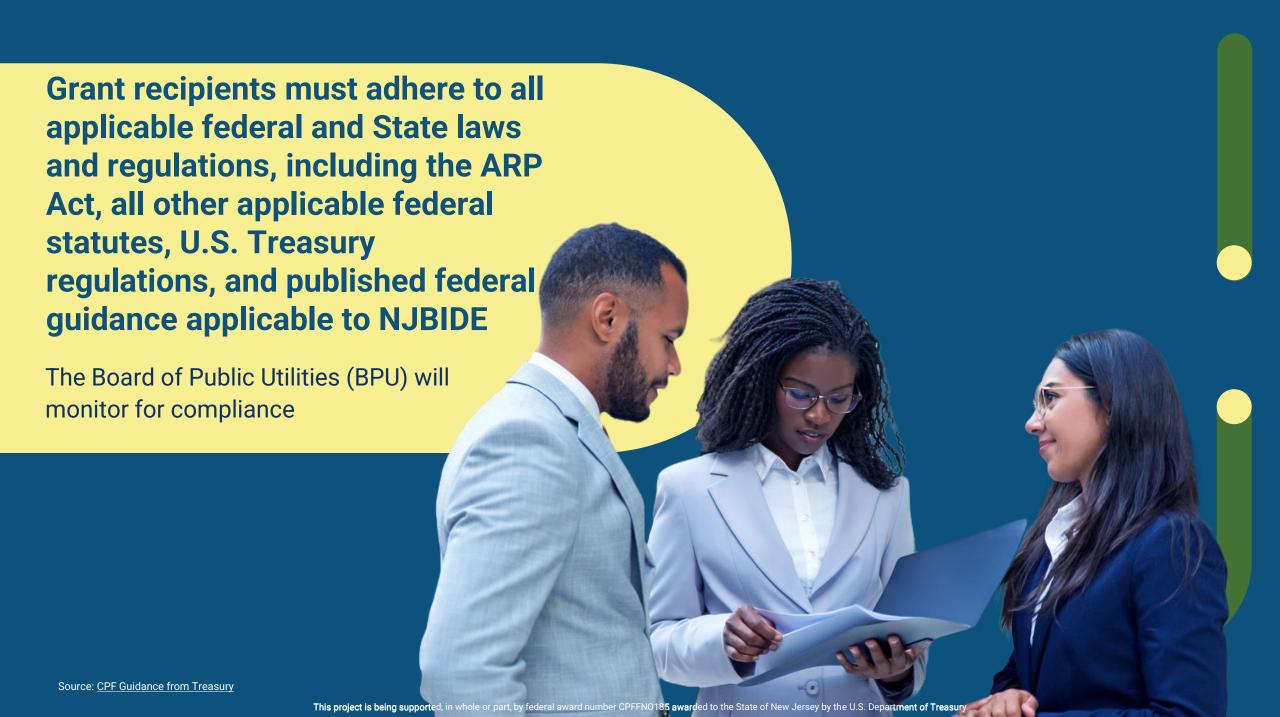
Annual reports of key project metrics



Monthly reports



Project and Performance Reports





Governing bodies and local units must comply with State law when applying for NJBIDE funding

Counties and municipalities must be in compliance with P.L. 2007, c. 191 (N.J.S.A. 40:9D-1 to -8)

All applicants must review state law before submitting applications to BPU

Applicants should direct questions to the New Jersey Department of Community Affairs

In addition to providing annual evidence of delivering advertised speeds, grant recipients must also submit <u>annual reports</u> to OBC summarizing key project metrics for the duration of the grant agreement

- Reports should include, but are not limited to:
 - Any right-of-way fees or permit fees paid to local government, state government, railroad, private entity, or person during the fulfillment of the grant awarded
 - Any delays encountered when obtaining a right-of-way permission
 - Average monthly subscription rates for residential and commercial broadband service in the project area
 - Number of residential and commercial locations with broadband access as a result of the project
 - Percentage of households in the project area with access to broadband service
 - Percentage of subscribers in the project area who have access to broadband service

Grant recipients must also submit monthly reports to OBC for each funded project for the duration of the grant agreement

The report shall include reporting requirements selected at the discretion of the OBC

Such reporting requirements, once selected, shall be consistently applied to all grant recipients and be effective for at least one program year

OBC reserves the right to revise reporting requirements from year to year at their discretion

Upon request, grant recipients must provide detailed project expenditure and performance reports to OBC

These requests may include:

Project reports, including but not limited to:

 expenditures, project status, sub-awards, civil rights compliance, equity indicators, community engagement efforts, geospatial data, workforce plans and practices, and information about subcontracted entities

Performance reports, including but not limited to:

 project outputs and outcomes, and evidence (consistent with FCC attestation) that they are delivering the advertised speed or a faster one, as agreed upon in the grant agreement We appreciate your cooperation, as compliance and reporting requirements ensure responsible use of funds





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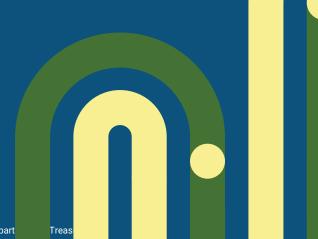
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Funding in accordance with completion shall be distributed by NJBIDE to each grantee once the grantee has demonstrated that a project has reached the following percentile completion thresholds, which shall be defined as a percentage of the total number of prospective broadband recipients proposed to be served by the project:

Demonstrated Project Completion	Grantee funding distribution
10%	10%
35%	35%
60%	60%
85%	85%
100%	100%



Applicants
disbursing
NJBIDE funds to
subrecipients
must do so in
compliance with
NJBIDE



The final 15 percent payment requires a completion report that must be approved by OBC

An invoice for final payment shall be submitted to the OBC within 90 days of the completion date

All invoices are subject to audit for three years from the completion date



Questions?